

## Unique Health CPI Request

**From:** Sioned Read <[REDACTED]@coles.com.au>  
**To:** Kylie Mannix <[REDACTED]@uhp.com.au>; Jackie Goldston <[REDACTED]@uhp.com.au>  
**Cc:** Cost Price Increase Requests <costpriceincreaserequests@coles.com.au>; Jack Jorgensen <[REDACTED]@coles.com.au>; Luke Deering <[REDACTED]@coles.com.au>  
**Date:** Mon, 28 Mar 2022 12:56:24 +1100  
**Attachments:** Summary - Unique Health Product.xlsx (76.9 kB)

Hi both,

I hope you are well?

I am writing to advise that further to your request for a cost price increase on the Bragg Seasoning, I am rejecting the cost price increase at this time. As per the table below, the VMO team have only been able to validate 2% of the increase requested, and we took a CPI on this line less than 12 months ago.

Last cost price change	SKU No	SKU Name	Last 12 months COGS \$	Increase request from supplier		CCT Recommendation	
				% Increase Request	Value Request	% Increase Accept	Value Accept \$
Apr-21	3139426	BRAGG SEASONING NUTRITIONAL YEAST PREMIUM QUALITY:127 GRAM	\$ 698,485	24.4%	\$ 170,658	2.0%	\$ 13,920
			698,485	24.4%	170,658	2.0%	13,920
GAP							(156,738)

Please see attached the summary of the analysis. Once you have looked through, please let me know how you would like to proceed.

Next steps from the VMO team are below:

### Next Steps:

If the prices seen in our market indices do not correlate to the price trends experienced by the supplier, they can provide us with some sort of documentary evidence to support price movements they have quoted (either in the form of contracts or invoices)

Coles is committed to protecting the confidentiality of any data provided by any supplier as part of the cost price adjustment process. However, to address any concerns they may have about the provision of confidential information the supplier may:

- Enter into a confidentiality agreement in relation to the information provided (with Coles CCT) i.e. to share invoices to confirm the cost increases
- Engage an independent third party to conduct a confidential review of the information and provide a recommendation to Coles. The identity of the independent third party is to be agreed between the supplier and Coles and the cost of such review will be shared equally by both parties.

Thanks,  
Sioned

**Sioned Read**

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